# AWS ILLUMINATE | Elite PTP

DELIVERED FOR INGRAM MICRO CLOUD PARTNERS BY



**SyncOrg** has partnered with **Ingram Micro Cloud** to deliver the Partner Transformation Programs (PTP) for Ingram AWS Illuminate partners.



**PTP Elite** supports partners to **INNOVATE** with their Cloud practice and become Cloud leaders.



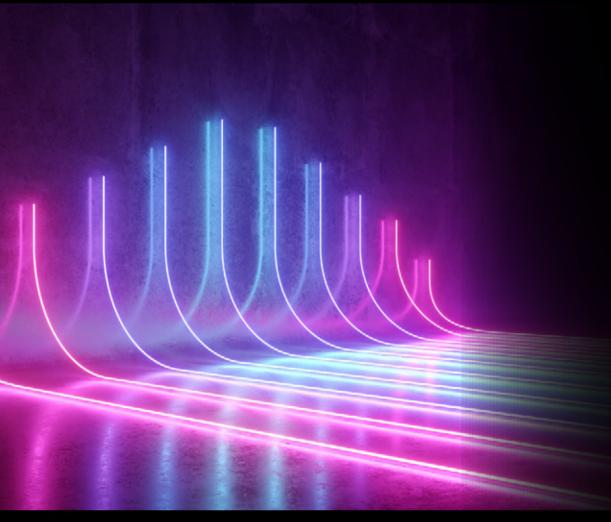
Defines and builds consensus around Cloud innovation potential K Z Z Enhances capabilities on AWS, driving repeatability and scalability



Delivers a mindset shift to Cloud-first thinking



Increases AWS revenue / billing potential



### **PROGRAM FEATURES**

- Risk mitigating readiness review
- 3-day, in-depth, consultant-led Discovery & Recommendation workshop to uncover your AWS business today
- Current state gap analysis and detailed Recommendation Report highlighting actions to target growth and scale
- Supported, transformation following a personalized SyncOrg 100-day plan with supporting toolkits
- Weekly consultative touchpoints with your SyncOrg team

# PTP Elite will guide you to Ingram Micro's services to support you through your journey.

## Services available to **Elite Partners** include:

#### 01.

Executive roundtable events with Ingram and AWS executives

#### 02.

Coaching on Marketing Campaigns

#### 03.

Customized sales training for your sales team

#### 04.

Co-hosted marketing and technical webinars for your end customers

#### 05.

Serve on the Board of Directors to take part in exclusive community

groups

# Get ready to **INNOVATE** your AWS practice by registering your interest with your **Ingram Micro Cloud** representative!



