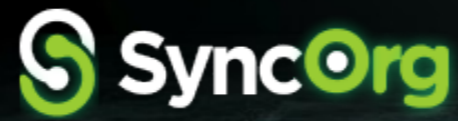# AWS ILLUMINATE | Essential PTP

DELIVERED FOR INGRAM MICRO CLOUD PARTNERS BY **SyncOrg**

SyncOrg has partnered with **Ingram Micro Cloud** to deliver the Partner Transformation Programs (PTP) for Ingram AWS Illuminate partners.

PTP Essential supports partners to **BUILD** their Cloud practice, helping you take a solid step into the world of AWS.

Defines Cloud & AWS Priorities

Fast tracks your APN tier journey to Select

Provides opportunities to generate experience with AWS

Clarifies how to grow as an AWS and Ingram Cloud partner

PHASE 1

- A 2 hour consultation with your SyncOrg team to launch your AWS activities.
- A 30-day self guided action plan to get AWS ready.

PHASE 2

- Full day consultant-led PTP Essential workshop to help you to BUILD a successful AW S business.
- PTP Essential Analysis & Recommendation report Self-guided transformation following a 100-day plan and supporting toolkits.
- 5 consultative touchpoints with your SyncOrg team.

PTP Essential will guide you to Ingram Micro's services to support you through your journey.

Services available to **Essential Partners** include:

- Guidance on Navigate Foundations
- Access to Ingram Micro's Go to Market HUB
- Build eBook + Solution Growth Journey program
- Cloud Check training and enablement tools and resources
- Access to Ingram's AWS Professional Services to scale your technical team

Get ready to BUILD your AWS practice by registering your interest!

INGRAM MICRO CLOUD

SyncOrg