



My First Room Promotion

Reseller

01 MAY 2022 – 31 DECEMBER 2022

Modification Notice: August 16, 2022



Promotion Name	My First Room
Eligible Reseller(s)	Authorized Poly Resellers
Eligible Territory(ies)	EMEA
Modification Effective Date	August 16, 2022
Eligible Product(s)	Poly Focus, Small, Medium & Large Room Kits, Dell/Lenovo Compute
Stackable with Deal Reg?	Not stackable with Deal Reg or any other discounts

Modification Notice:

Starting August 16, 2022, My First Room Program includes Large Room Kits and Dell/Lenovo Compute, as well as optional free three-year Poly+ support services and free remote installation promotion.

Program Offer:

The Poly My First Room program (the “Program”) is being offered to eligible authorized Poly resellers. This Program is a “Channel Program” under your master sales agreement with Poly (“Agreement”). This Program is subject to the terms and conditions of these “Program Terms” and your Agreement. Unless otherwise defined in this Program, terms defined in your Agreement have the same meaning in this Program.

The My First Room program is a targeted program for new MTR Poly customers. Resellers must be an authorized Partner in the Poly Partner Program to be eligible to participate in this promotion. Distributors are responsible for determining whether a reseller meets the requirements to be an Eligible Reseller. This offer is limited to one unit per customer.

Included with the purchase of Microsoft Teams Room kits customers are now entitled to receive free three-year Poly+ support services and free remote installation within 90 days of invoice with this promotion. The part numbers and offer codes are included on the following pages.

Claim Process:

Partners will submit their requests directly within the Poly Incentive Tool, located on the Poly Partner Portal. Each request submitted by the partner will be reviewed and validated by the appropriate Poly team. If approved, both the reseller and the designated distributor will receive an approval email which will outline the details of the order. Distributors are to claim using the offer code on the confirmation email.



Poly Focus, Small, Medium & Large Room Kits, Dell/Lenovo Compute



Eligible SKUs on page 4



Up to 66% off

More information, including our Terms and Conditions, please visit the [Poly Partner Portal](#).



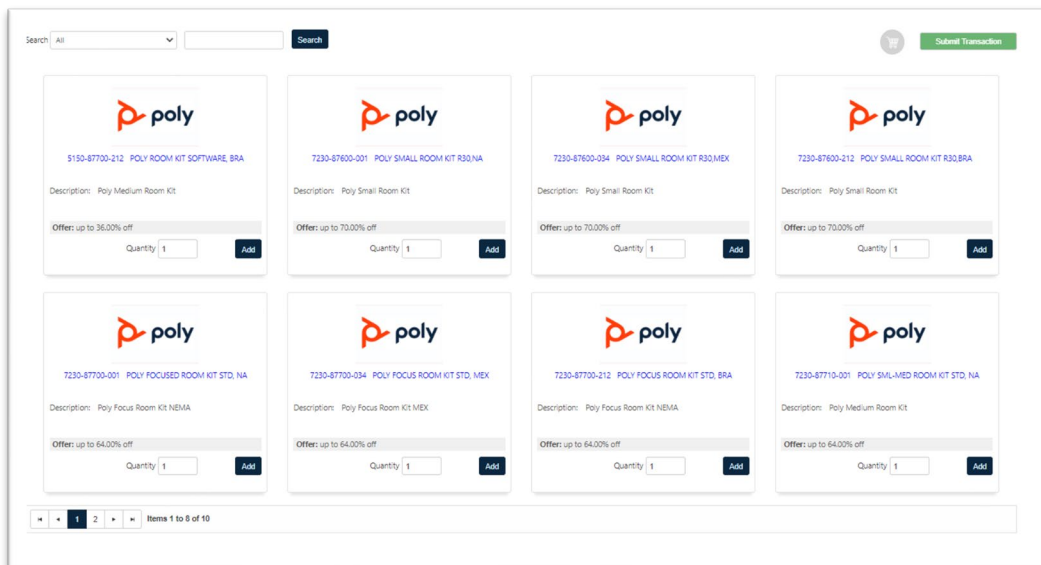
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How do you submit the request?

1. Login to the Poly Partner Portal.
2. Visit the Poly Studio Room Kits page [here](#).
3. Access the “My First Room Program” under Featured Promotions.
4. Once in the tool, select the kit that you are interested in ordering.



5. Input the desired quantity for each SKU and then click “add”.



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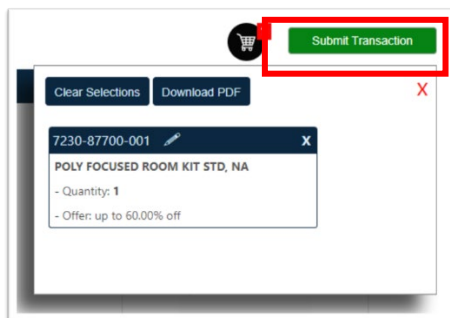


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6. View the order by clicking on the cart icon in the top right-hand corner.
7. When you have confirmed that your order is correct, please click on “submit transaction”.



8. Provide details on the opportunity in the form.
9. Select appropriate ordering point (distributor).
10. Review and confirm transaction.

What happens after you (reseller) has submitted a request?

1. Each request is reviewed and validated by a Poly team member.
2. If the request is approved, the requestor (reseller) and the distributor will receive an approval email. Please note that the distributor version will include all details regarding customer order, as well as offer codes and discounts.
3. If the request is denied, the reseller will receive an email stating the reason as well as next steps.

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Eligible Products

THEATER	ROOM TYPE	DESCRIPTION	ITEM NUMBER	TOTAL UP TO DISCOUNT OFF LIST
EMEA	POLY FOCUS ROOM KIT	POLY FOCUS ROOM KIT STD, EU	7230-87700-101	60%
		POLY FOCUS ROOM KIT STD, SWZ	7230-87700-119	60%
		POLY FOCUS ROOM KIT STD, UK	7230-87700-102	60%
		POLY FOCUS ROOM KIT STD, ISR	7230-87700-009	60%
	POLY SMALL ROOM KIT	POLY SMALL ROOM KIT R30,EU	7230-87600-101	66%
		POLY SMALL ROOM KIT R30,SWZ	7230-87600-119	66%
		POLY SMALL ROOM KIT R30,UK	7230-87600-102	66%
		POLY SMALL ROOM KIT R30,ISR	7230-87600-009	66%
	POLY MEDIUM ROOM KIT	POLY MEDIUM ROOM KIT STD, EU	7230-87710-101	60%
		POLY MEDIUM ROOM KIT STD, SWZ	7230-87710-119	60%
		POLY MEDIUM ROOM KIT STD, UK	7230-87710-102	60%
		POLY MEDIUM ROOM KIT STD, ISR	7230-87710-009	60%
	POLY LARGE ROOM KIT	POLY LARGE ROOM KIT E70,ISR	7230-87720-009	60%
		POLY LARGE ROOM KIT E70,EU	7230-87720-101	60%
		POLY LARGE ROOM KIT E70,SWZ	7230-87720-119	60%
		POLY LARGE ROOM KIT E70, STD, UK	7230-87720-102	60%
	DELL/LENOVO COMPUTE	POLY MTR PC,DELL, ISR (Compute Option 1)	7230-87630-009	16%
		POLY MTR PC,LENOVO, ISR (Compute Option 2)	7230-87480-009	16%
		POLY MTR PC,DELL, EU (Compute Option 1)	7230-87630-101	16%
		POLY MTR PC,LENOVO, EU (Compute Option 2)	7230-87480-101	16%
		POLY MTR PC,DELL, UK (Compute Option 1)	7230-87630-102	16%
		POLY MTR PC,LENOVO, UK (Compute Option 2)	7230-87480-102	16%
		POLY MTR PC,DELL, SWZ (Compute Option 1)	7230-87630-119	16%
		POLY MTR PC,LENOVO, SWZ (Compute Option 2)	7230-87480-119	16%
		POLY MTR PC,DELL, ZAF (Compute Option 1)	7230-87630-030	16%
		POLY MTR PC,LENOVO, ZAF (Compute Option 2)	7230-87480-030	16%
	SERIVCES	Free Remote Installation Service + 90 Days Phone Support	6867-VIDEOEP-002	100%
		Poly+ 3 Year Service: Poly Focus Room Kit	487P-87700-312	100%
		Poly+ 3 Year Service: Poly Small Room Kit	487P-97600-312	100%
		Poly+ 3 Year Service: Poly Medium Room Kit	487P-87710-312	100%
		Poly+ 3 Year Service: Poly Large Room Kit	487P-87720-312	100%

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