



## Earn rewards with an AWS Foundational Technical Review

Being aligned to the AWS Well-Architected Framework enables SaaS companies to establish good architectural habits, eliminate risk and respond faster to changes that affect designs, applications and workloads. To become aligned with the AWS WAF means that ISVs will need to assess the current status of their application.

## The Value of an FTR

The AWS Foundational Technical Review (FTR), formerly known as Technical Baseline Review, enables you to identify and remediate risks in your products or solutions. The FTR requires you to implement the AWS Well-Architected Framework best practices related to security, reliability and operational excellence.

The FTR is led by an AWS Partner Solutions Architect (PSA) in a one-on-one engagement. You can conduct an FTR at no cost. All AWS Partners are highly encouraged to conduct an FTR to mitigate workload risks and deliver positive customer outcomes. An approved FTR enables you to earn a "Reviewed by AWS" solutions badge, unlock funding benefits and become eligible to participate in various AWS Partner Programs. An FTR is valid for two years from the date of approval.

ISVs can also conduct an AWS Well-Architected and FTR Review with an AWS Consulting Partner, AWS Solution Architect or leverage Well-Architected Solutions from AWS Partners.

AWS, in a pilot program, is offering ISVs who complete their FTR with Ingram Micro \$10,000 of AWS credits. In order for ISVs to be eligible for this promotional offer, they need to meet all the below requirements:



1APN Partners receive \$3,500 in AWS Promotional Credits upon payment of the Annual APN Program Fee. Learn more about AWS Credit Terms and Conditions.

## To get started, contact your local Ingram Micro Cloud representative

or sign up here: <a href="https://www.ingrammicrocloud.com/activate/">https://www.ingrammicrocloud.com/activate/</a>.